Sharing for Success

The FMCC continues to grow and stay healthy due to the hard work of the FMCC Board of Directors and the STAG. We are however, always looking for more volunteers to pitch in on a one time or on-going initiative. One particular initiative that I would encourage you to get involved in is the Sharing for Success:

One of the originators of the program describes why FMCC STAG is taking on this initiative. “This program intends to enhance personal contacts between FMCC members to develop mutually-beneficial opportunities. These opportunities may be business development, partnerships, or related to FM research or more. The opportunities are unlimited! As FM consultants, we become aware of our clients’ needs. One of the ways we develop loyalty from clients is to help them find solutions. Other FMCC members may have the means to deliver these solutions. Sharing for Success expands from simple introductions. It allows the participants to learn more about each other so it can become a foundation for confidence in others. Once you appreciate their capabilities and find mutual respect in business strategies, you can be secure that referral or -even better - partnering with them fulfills the client needs. The program is a means for consultants to become more familiar with other FM consultants. With this, the participants expand their network and can develop contacts. As an example, I along with two other FMCC colleagues developed an FM Analytics program. We are also competing with larger organizations for lucrative contracts that would not have been feasible except by working together. Explore how Sharing for Success might provide benefits to you.

The next Sharing for Success Webinar will be in May. Please respond to Teena.shouse@fmtransitions.com if you are interested in learning more.

BOD Leadership update

Due to heavy consulting workload at the present time, we have made a few changes within the FMCC BOD. As of April 1, 2018, Markus Gross will step down as President-Elect, (he will remain on the BOD as a Member-at-Large) David Reynolds will assume that position as well as Treasurer until that position is filled, Chris Gardner, PMP, FMP will be our new Secretary. All other positions will remain the same. The complete BOD listings can be found on the FMCC website.

White Paper

FMCC member Glenn Hodge has completed the newest FMCC white paper “The Hidden Secret of Sustainable FM Partnerships, Selecting an Expert (Trusted Advisor) vs. a Supplier”. Glenn has over 30 years’ experience in engineering, finance, operations, and sales. He combines organizational and process management, relationship building, and solution development skills to execute and deliver projects, programs, and key strategic initiatives while building high performing teams.

World FM Day

There are still a few spots to provide a 30 or 45 minute webinar on World FM Day within the FMCC Event slot. We are pleased that Mike Petrusky will be assisting our event this year to add his special touch of professionalism. Contact Ricardo Crepaldi at Ricardo.Crepaldi23@gmail.com if you would like to take part.

FMCC onboarding

FMCC is redesigning the Onboarding process to accommodate new member time zones and schedules. Provisions considered are a view anytime introduction, open "town meetings" with no RSVP. Your ideas are welcome.

FMJ Ask the Expert Column

Before every FMJ issue, volunteer Mark Sekula mails a hypothetical consulting challenge to all FMCC members, giving everyone a chance to respond briefly to realistic and varied client circumstances. This is an opportunity to share our knowledge and approaches. There is no right or wrong answer, Mark selects responses to publish in the next FMJ. On p. 102 in the latest FMJ.

Smart Cities update

May 16th at 9:00 CDT, Paul Doherty of The Digit Group (TDG) will return to IFMA as a guest of the FM Consultants Council for his third World FM Day appearance. Smart Cities, the term used by Paul and TGD whether for tall buildings or a village, derives from comprehensive design, implementation, and operations technologies to create safe, comfortable, energy and water conserving, built environments, complete and appropriate for site and circumstances, sustainable in every sense. Smart Cities solutions exist already in China, Southeast Asia, India, the Middle East, Europe and throughout the USA. We invite you to join in for a Smart Cities update - what works now and what is ahead. Details will be coming from IFMA soon. Watch for further announcements.